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GENERAL COUNSEL AWARDS FINALISTS



Ab Jenkins
General Counsel
Cubic Transportation Systems, Inc.

Ab Jenkins' entire legal career has been as an in-house counsel. He was instrumental in the resolution of three major projects for Cubic in different parts of the world for the last several years — Chicago, Sydney and Vancouver. These are complex multiple year and multi-faceted projects with very complex contracts governing their performance. Jenkins has been able to play a major contributing role in resolving or seeking to reach a resolution for each one.



Deepalie Milie Joshi
General Counsel
Not Just Trivia

Deepalie Milie Joshi has been involved with Not Just Trivia before the company even started. She guides the company through each and every legal step with great finesse. She has helped improve the company's communications with clients and aids the company in staying compliant with the guidelines of the Alcoholic Beverage Control Act.



Karen Landers
General Counsel
San Diego Metropolitan Transit System

As San Diego Metropolitan Transit System's general counsel, Karen Landers represents the agency in all legal matters. She provides oversight and high level strategic direction for defense of liability claims with approximately 250 formal claims per year. In 2014 she monitored and enforced contract provisions for reconstruction and reactivation of the Desert Line freight railroad line, fostering private investment in unused public assets.



Emily Lough
Corporate Counsel and Chief Compliance Officer
Maxwell Technologies, Inc.

As the top lawyer at Maxwell, Emily Lough has helped guide the company through numerous transactions, managed multiple litigation matters and led the risk management and compliance efforts of the company. She established procedures for creating efficiencies and consistency in the contracting process, including the implementation of a contract management system which drove reduction of external legal fees.



Tara Lusher
General Counsel
Medical Acquisitions Company, Inc.

Tara Lusher has helped Medical Acquisitions Company, Inc. through trying times. The company has undergone several changes due to the implementation of the Affordable Care Act. Lusher has helped implement those changes and stay compliant with the new laws, while keeping the company on track. She has prevented the company from being sanctioned by the Attorney General's office and has helped the company stay profitable.



Kara Mignanelli
General Counsel
Global Strategic Management Institute

Kara Mignanelli, general counsel for Global Strategic Management Institute has contributed to the success of the business by negotiating strategic partnerships resulting in more than \$1.5 million gross revenue in 2014. She also saved the organization \$50,000 by eliminating outsourced litigation and corporate consultation services previously obtained from outside legal firms.



Paul Najar
General Counsel
Gafcon, Inc.

In 2014, Paul Najar was a key member of the Gafcon executive team that negotiated several key contracts, headed key risk management, and guided the company through a number of important legal issues. He has played a key role in helping Gafcon be recognized as one of the 100 fastest-growing architectural, engineering & environmental consulting firms in the United States.



Matthew Onaitis
General Counsel
Ignyta, Inc.

Matthew Onaitis, general counsel for Ignyta, Inc., has led the process to evolve the company's governance structure and processes to NASDAQ standards. He has taken a lead role in raising more than \$70 million, including a public offering that resulted in the company up listing to NASDAQ. Additionally, he led the company's reincorporation in Delaware and concurrent simplification of the company's structure.



Tex Prows
General Counsel
Altman Specialty Plants, Inc.

Tex Prows has facilitated Altman Specialty Plants transition from an outdated management system to a state-of-the-art system that has enabled the company to operate much more efficiently. He also has ensured legal and regulatory compliance issues are properly addressed allowing other management to focus on developing the company in their respective roles and areas.



Elaine Reagan
Deputy CEO/Legal and Compliance Operations
San Diego City Employees' Retirement System

Elaine Reagan has been with SDCERS since 2007 and became general counsel in 2009. She was promoted to deputy CEO and still heads SDCERS' legal and compliance operations. As the head attorney, she protects more than 20,000 San Diego City, Port and Airport employees. Under Reagan, for the first time in 10 years, SDCERS is not involved in a lawsuit with the City of San Diego, one of SDCERS' plan sponsors.



Dina Segal
Associate General Counsel
Renovate America, Inc.

During her short time as associate general counsel at Renovate America Dina Segal has taken the lead on several cutting edge projects with the company's business leaders, key commercial and municipal agreements and several marketing and consumer protection initiatives. She works collaboratively with the various teams throughout the organization to make sure the company is protected, growing and succeeding.



Kirsten Solberg
Regional Counsel
J. F. Shea Co., Inc.

Kirsten Solberg heads up the legal team for the Southern California division of J.F. Shea. She oversees and manages legal matters for the San Diego and Southern California divisions of Shea Homes. Her responsibilities include review, negotiating and managing documentation for land acquisitions and dispositions for all Shea Homes divisions. In addition she counsels and advises the community development, sales, marketing, construction, design and customer service teams on legal and risk management issues.



Angela Soldner
General Counsel
Coffman Specialties, Inc.

As general counsel in a woman-owned company, Coffman Specialties, Inc., Angela Soldner has become not only a trusted legal advisor on complicated public works construction matters; but she also has become an integral part of the management team at the center of the success of the company. She has taken the lead in successfully prosecuting a \$7 million claim against Cal Trans while prevailing against a substantial delay claim. She also prosecuted a bid dispute which resulted in the company landing a \$64 million public works contract for LAX.



Dalton Sprinkle
General Counsel
OneRoof Energy Group, Inc.

OneRoof Energy Group's Dalton Sprinkle has been a key part of the company's expansion in his role as general counsel. He oversaw completion of the conversion of OneRoof from a private to a public company. Additionally, he negotiated and structured a complex cross border RTO and approximately \$50 million financing which allowed OneRoof to become a listed company on the Toronto Stock Exchange.

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Unified Port of San Diego

The Port of San Diego

Congratulates

Winner of the San Diego Business Journal's

2015 GENERAL COUNSEL AWARD

in the government category